



Properties

Agent: Kathryn King Client: Lisaanne Otter

KJK Properties would like to thank you for purchasing your home through our real estate company. We are dedicated to providing you with consistent, quality service before, during, and after the purchase of your home. Our team is committed to excellence and in order to continue to meet your needs, we ask for your cooperation in completing the survey below. For your convenience, we have included a self-addressed stamped envelope.

Please Check one item that best applies, or fill in an appropriate answer for each question:

1. During your home search, how many real estate companies did you contact for assistance?
 - 1
 - 2
 - 3
 - 4 or more
2. How far did you move?
 - Within 5 miles
 - 5-10 miles
 - 10-20 miles
 - 20-50 miles
 - 50+ miles
 - Out-of-state
3. How many homes did you preview?
 - 1-5
 - 6-10
 - 11-15
 - 16+
4. How was your first contact made with KJK?
 - Knew sales associate
 - Referred to agent
 - Worked with KJK on a previous transaction
 - Someone recommended KJK
 - Through a relocation service
 - Direct Contact by Agent
 - Open House by KJK agent
 - Called on Advertising: (which source?)
 - Internet
 - Newspaper ad
 - Sign
 - Homes Magazine
 - Flyer
 - 24-hour recorded message
5. Did you use the Internet for your home search?
 - Yes
 - No

If yes, which sites did you visit?

 - HomeAdvisor.com
 - Relocation.com
 - Realtor.com
 - Other

RMLS.com
6. How would you describe the service you received?
 - Extremely Satisfied
 - Satisfied
 - Unsatisfied
7. Did your agent listen to your needs?
 - Yes
 - Somewhat
 - No
8. Were you treated fairly?
 - Yes
 - Somewhat
 - No
9. Since the sale, how has our sales associate been in contact with you?
 - Mail ?
 - In-person
 - Phone
 - E-mail
 - Not Contacted
10. Would you be interested in a career selling real estate?
 - Yes
 - Somewhat
 - No
11. Would you like information about?
 - Investment Property — *but in mid-late-2011*
 - Vacation Property
12. Do you have any friends or relatives who need help purchasing or selling a home?
 - Yes
 - No
13. What is your new phone number?

SD? ... Cell remains same
14. Comments/Testimonial:

Kathryn is outstanding in listening, sharing helpful and timely information, and encourag
15. Do we have your permission to use your testimonial on our website?

Sure